

Listings Sold: Area 1-99 Shasta County (Single Family, Condo, Town house, and PUD)

	# Active	# Listed	# Sold	Avg. List Price	Avg. Sold Price	Med. Sold Price	Avg. Sqft	Sale/List Price	Avg List Price Per Sqft	Ave. Sold Price Per Sqft	Avg. Days On Market
Jan - 2001	821	331	182	142,082	139,011	120,500	1,534	97%	93	91	121
Feb - 2001	812	324	186	146,260	142,718	121,000	1,561	97%	94	91	126
Mar - 2001	861	398	246	159,615	156,690	132,250	1,523	98%	105	103	125
Apr - 2001	904	371	214	150,874	147,875	129,950	1,519	98%	99	97	121
May - 2001	935	374	267	151,475	148,040	135,000	1,545	98%	98	96	109
Jun - 2001	929	366	281	153,636	150,738	130,000	1,554	98%	99	97	118
Jul - 2001	967	386	308	155,440	152,816	132,000	1,585	97%	98	96	113
Aug - 2001	974	371	291	153,114	148,790	130,000	1,522	98%	101	98	101
Sep - 2001	892	310	251	150,739	147,998	136,200	1,561	98%	96	95	103
Oct - 2001	854	328	228	162,974	159,299	132,950	1,563	98%	104	102	105
Nov - 2001	820	225	232	152,658	149,209	135,000	1,625	97%	94	92	108
Dec - 2001	814	158	211	154,570	161,508	139,950	1,573	98%	103	99	119
YTD:		3942	2897	153,882	150,673	131,500	1,545	98%	100	97	118

Listings Sold: Area 1-99 Shasta County (Single Family, Condo, Town house, and PUD)

	# Active	# Listed	# Sold	Avg. List Price	Avg. Sold Price	Med. Sold Price	Avg. Sqft	Sale/List Price	Avg List Price Per Sqft	Ave. Sold Price Per Sqft	Avg. Days On Market
Jan - 2002	739	302	187	158,384	153,619	142,000	1,544	97%	\$102	\$99	127
Feb - 2002	703	282	168	157,510	155,022	138,000	1,538	98%	\$102	\$101	115
Mar - 2002	678	338	247	158,549	155,752	142,900	1,545	98%	\$103	\$101	105
Apr - 2002	703	372	280	180,588	177,429	157,600	1,633	98%	\$110	\$109	110
May - 2002	686	353	277	167,700	163,833	147,750	1,579	98%	\$106	\$104	104
Jun - 2002	723	375	299	179,298	176,096	156,000	1,638	98%	\$109	\$107	101
Jul - 2002	725	362	261	169,575	165,575	146,900	1,556	98%	\$109	\$106	99
Aug - 2002	741	382	287	176,406	173,926	149,900	1,551	99%	\$114	\$112	101
Sep - 2002	780	177	219	195,715	192,069	159,900	1,629	98%	\$120	\$118	103
Oct - 2002	777	317	274	192,654	190,725	169,456	1,642	99%	\$117	\$116	108
Nov - 2002	725	245	191	193,532	190,233	190,233	1,686	98%	\$114	\$113	111
Dec - 2002	661	177	197	201,123	197,844	164,000	1,654	98%	\$122	\$120	103
YTD:		3682	2887	177,683	174,493	153,001	1,624	98%	\$109	\$107	106

Listings Sold: Area 1-99 Shasta County (Single Family, Condo, Town house, and PUD)

	# Active	# Listed	# Sold	Avg. List Price	Avg. Sold Price	Med. Sold Price	Avg. Sqft	Sale/List Price	Avg List Price Per Sqft	Ave. Sold Price Per Sqft	Avg. Days On Market
Jan - 2003	627	299	186	195,899	192,748	170,000	1,665	98	118	116	111
Feb - 2003	608	289	178	199,921	196,871	175,000	1,621	98	123	121	125
Mar - 2003	642	375	236	209,789	204,591	182,000	1,660	98	126	123	115
Apr - 2003	666	397	247	209,367	206,211	187,500	1,640	98	127	125	109
May - 2003	730	391	255	220,185	216,241	196,000	1,640	98	134	132	101
Jun - 2003	766	387	243	228,182	224,825	203,750	1,777	99	128	126	102
Jul - 2003	804	371	260	246,069	242,181	212,500	1,768	98	139	137	113
Aug - 2003	829	394	280	234,853	230,354	209,250	1,727	98	136	133	105
Sep - 2003	857	365	253	223,194	233,153	208,000	1,666	104	134	140	106
Oct - 2003	846	402	280	236,404	233,975	203,425	1,695	101	139	138	98
Nov - 2003	808	255	231	232,404	226,307	199,000	1,663	97	140	136	98
Dec - 2003	748	195	230	233,676	228,978	206,500	1,667	98	140	137	98
YTD:		4120	2879	222127	218574	195000	1697	98	131	129	104

Listings Sold: Area 1-99 Shasta County (Single Family, Condo, Town house, and PUD)
 Report Revised on 09/01/2008

	# Active	# Listed	# Sold	Avg. List Price	Avg. Sold Price	Med. Sold Price	Avg. Sqft	Sale/List Price	Avg List Price Per Sqft	Ave. Sold Price Per Sqft	Avg. Days On Market
Jan - 2004	702	313	171	238625	232934	219750	1673	98	142	139	1232
Feb - 2004	676	276	196	236017	228810	215000	1698	97	139	134	116
Mar - 2004	659	343	232	237454	233204	210000	1648	98	141	141	109
Apr - 2004	712	420	268	242527	238085	224900	1683	98	142	139	115
May - 2004	723	419	255	257921	253705	229000	1702	98	151	149	107
Jun - 2004	747	409	343	265954	263044	235000	1697	99	157	155	98
Jul - 2004	829	479	322	270705	267013	239250	1701	99	159	157	96
Aug - 2004	827	384	275	261557	257557	243900	1614	98	162	159	90
Sep - 2004	880	375	271	279631	274694	248000	1636	98	171	168	93
Oct - 2004	779	305	278	284492	280045	249500	1693	98	168	165	92
Nov - 2004	717	268	244	277918	273857	247475	1654	99	168	165	98
Dec - 2004	721	250	239	291606	284800	248000	1704	98	171	167	100
YTD:		4219	3138	263139	258509	235000	1693	98	155	153	102

Listings Sold: Area 1-99 Shasta County (Single Family, Condo, Town house, and PUD)

	# Active	# Listed	# Sold	Avg. List Price	Avg. Sold Price	Med. Sold Price	Avg. Sqft	Sale/List Price	Avg List Price Per Sqft	Ave. Sold Price Per Sqft	Avg. Days On Market
Jan - 2006	1218	450	150	354104	346804	307025	1682	98	210	206	120
Feb - 2006	1309	440	141	324764	307339	282500	1570	95	206	196	117
Mar - 2006	1441	565	205	335943	328795	308500	1678	98	200	196	108
Apr - 2006	1572	514	190	326120	315864	295000	1600	97	204	197	111
May - 2006	1808	723	201	326982	317138	295000	1610	97	203	197	114
Jun - 2006	1972	667	253	365260	356251	305000	1704	98	214	209	109
Jul - 2006	2048	606	207	334325	326062	293000	1623	98	206	201	113
Aug - 2006	2108	609	193	332235	326425	290000	1641	98	202	199	112
Sep - 2006	2071	497	178	328544	319059	290250	1668	97	197	191	110
Oct - 2006	1952	454	180	324920	315944	275000	1652	97	197	191	110
Nov - 2006	1850	323	166	321113	310028	275000	1618	97	198	192	114
Dec - 2006	1679	284	203	326711	313090	280000	1694	97	193	185	120
YTD:		6132	2267	333393	323910	290800	1650	97	202	196	112

Listings Sold: Area 1-99 Shasta (Single Family, Condo, Town house, and PUD)

	# Active	# Listed	# Sold	Average List Price	Average Sold Price	Median Sold Price	Average Sqft	Sale/List Price	Average List Price Per Sqft	Average Sold Price Per Sqft	Average Days On Market	Average New	Median New
Jan - 2007	3,188	476	128	296,939	288,182	270,000	1,594	97	186	181	132	336,385	337,999
Feb - 2007	3,338	416	169	334,119	323,565	290,000	1,717	97	194	188	121	348,414	302,000
Mar - 2007	3405	505	211	331,943	322,298	299,900	1,679	97	197	192	133	384,924	364,000
Apr - 2007	3676	628	200	319,235	311,961	284,950	1,648	98	194	189	127	394,059	397,700
May - 2007	3873	553	203	330,922	321,060	280,000	1,647	97	201	195	122	371,659	315,900
Jun - 2007	4079	544	234	314,777	303,375	275,000	1,649	96	191	184	128	373,958	349,625
Jul - 2007	4249	493	179	346,300	335,884	294,900	1,758	97	197	191	110	379,822	362,500
Aug - 2007	4305	456	207	313,484	301,748	268,000	1,626	96	193	185	123	379,815	314,950
Sep - 2007	4333	369	135	311,256	295,343	265,000	1,690	95	184	175	124	342,198	309,000
Oct - 2007	4266	334	154	317,100	299,798	250,000	1,728	95	180	173	129	294,107	285,000
Nov - 2007	4082	320	123	300,968	287,816	254,000	1,674	96	180	172	127	374,300	310,000
Dec - 2007	3902	222	118	313,068	297,965	247,500	1,723	95	182	173	173	436,125	363,750
YTD:		5316	2,061	320,726	309,281	277,000	1676	96	191	184	126	369,412	335,000

Listings Sold: Area 1-99 Shasta County (Single Family, Condo, Town house, and PUD)

	# Active	# Listed	# Sold	Average List Price	Average Sold Price	Median Sold Price	Percent Increase/Decrease	Average Sqft	Sale/List Price	Average List Price Per Sqft	Average Sold Price Per Sqft	Avg. Days On Market
Jan - 2008	1765	408	105	276,940	266,740	231,000	0%	1,679	96%	\$165	\$159	139
Feb - 2008	1677	341	109	310,496	295,432	250,000	8%	1,763	95%	\$176	\$167	151
Mar - 2008	1591	412	157	278,279	266,713	230,000	-9%	1,702	96%	\$164	\$157	130
Apr - 2008	1677	462	162	285,352	273,828	235,500	2%	1,680	96%	\$170	\$163	116
May - 2008	1704	396	178	264,830	253,009	232,900	-1%	1,676	96%	\$158	\$151	131
Jun - 2008	1767	428	149	278,322	263,858	227,000	-3%	1,661	95%	\$167	\$156	139
Jul - 2008	1798	416	164	283,381	272,120	237,000	4%	1,745	96%	\$162	\$156	133
Aug - 2008	1703	344	191	257,742	247,828	227,500	-4%	1,745	96%	\$148	\$142	123
Sep - 2008	1650	351	174	244,933	236,355	212,500	-7%	1642	96%	\$149	\$144	139
Oct - 2008	1598	283	187	237,054	226,366	220,000	3%	1569	95%	\$151	\$144	125
Nov - 2008	1511	227	145	269,479	256,430	209,250	-5%	1987	95%	\$155	\$147	131
Dec - 2008	1490	229	147	240,087	232,399	203,000	-3%	1655	97%	\$145	\$140	114
YTD:		4297	1,868	268,421	257,201	225,100	0%	1,677	96%	\$160	\$153	131

Listings Sold: Area 1-99 Shasta County (Single Family, Condo, Town house, and PUD)

# Active	# Listed	# Sold	Average List Price	Average Sold Price	Median Sold Price	Percent Increase/Decrease	Average Sqft	Sale/List Price	Average List Price Per Sqft	Average Sold Price Per Sqft	Avg. Days On Market
----------	----------	--------	--------------------	--------------------	-------------------	---------------------------	--------------	-----------------	-----------------------------	-----------------------------	---------------------

Jan - 2009	1488	387	105	230,766	219,824	206,000	0%	1,534	95%	\$150	\$143	133
Feb - 2009	1470	278	122	226,012	216,828	203,500	-1%	1,748	96%	\$129	\$124	157
Mar - 2009	1454	378	150	204,996	198,006	183,000	-11%	1,562	97%	\$131	\$127	120
Apr - 2009	1469	337	138	230,389	219,993	210,000	13%	1,745	95%	\$132	\$126	128
May - 2009	1460	349	166	234,361	225,854	186,444	-13%	1,651	96%	\$142	\$137	126
Jun - 2009	1472	369	183	225,105	214,935	186,000	0%	1,631	95%	\$138	\$132	124
Jul - 2009	1484	342	193	226,580	219,586	195,000	5%	1,676	97%	\$135	\$128	121
Aug - 2009	1448	293	166	226,991	218,960	201,250	3%	1,712	96%	\$133	\$128	140
Sep - 2009	1376	302	194	226,124	216,491	188,500	-7%	1,644	96%	\$137	\$132	127
Oct - 2009	1320	320	209	208,702	201,236	189,700	1%	1,609	96%	\$130	\$125	138
Nov - 2009	1267	238	159	219,926	212,975	190,000	0%	1,652	97%	\$133	\$129	128
Dec - 2009	1237	231	185	221,654	213,772	188,900	-1%	1737	96%	\$127	\$123	126

YTD:		3824	1,992	224,545	216,097	192,500		1,669	96%	\$134	\$129	130
------	--	------	-------	---------	---------	---------	--	-------	-----	-------	-------	-----

YTD Sold Dollar Volume \$430,639,487.00

# RED	Average List Price REO	Average Sales Price REO	Median Sales Price REO	# Seller	Average List Price Seller	Average Sales Price Seller	Median Sales Price Seller	Total # Sold	Total Average List Price	Total Average Sales Price	Total Median Sales Price	% REO
-------	------------------------	-------------------------	------------------------	----------	---------------------------	----------------------------	---------------------------	--------------	--------------------------	---------------------------	--------------------------	-------

Jan - 2009	44	198,906	192,359		61	253,882	239,998	221,500	105	\$230,766	\$219,824	206,000	42%
Feb - 2009	54	191,492	186,570	179,000	68	255,061	241,680	225,000	122	\$226,012	\$216,828	203,500	44%
Mar - 2009	67	162,085	158,751	140,000	83	235,522	225,863	206,888	150	\$204,996	\$198,006	183,000	45%
Apr - 2009	43	164,597	158,729	161,000	95	263,561	251,236	243,325	138	\$230,389	\$219,993	210,000	31%
May - 2009	63	165,542	161,743	159,900	103	276,454	265,068	220,000	166	\$234,361	\$225,854	186,444	38%
Jun - 2009	50	166,379	163,317	148,250	133	246,246	233,537	210,000	182	\$225,105	\$214,935	186,000	27%
Jul - 2009	57	167,352	165,352	147,000	136	253,292	244,278	214,000	191	\$226,580	\$219,586	195,000	30%
Aug - 2009	53	179,326	173,426	166,000	113	249,348	240,317	222,000	166	\$226,991	\$218,960	201,250	32%
Sep - 2009	69	171,244	170,784	152,250	125	256,418	241,721	221,000	194	\$226,124	\$216,491	188,500	36%
Oct - 2009	71	158,854	155,709	139,900	138	234,348	224,659	208,750	209	\$208,702	\$201,236	189,700	34%
Nov - 2009	54	174,946	173,233	154,500	110	241,309	232,357	200,000	164	\$219,457	\$212,890	192,000	33%
Dec - 2009	70	185,857	182,555	171,275	116	242,836	232,258	196,250	186	221,393	213,552	187,950	38%

Listings Sold: Area 1-99 Shasta County (Single Family, Condo, Town house, and PUD)

	# Active	# Listed	# Sold	Average List Price	Average Sold Price	Median Sold Price	Percent Increase/Decrease	Average Sqft	Sale/List Price	Average List Price Per Sqft	Average Sold Price Per Sqft	Avg. Days On Market
Jan - 2010	1303	285	115	207,141	199,195	184,000	100%	1,690	96%	\$122	\$118	146
Feb - 2010	1308	343	126	212,657	203,843	180,000	-2%	1,723	96%	\$123	\$118	141
Mar - 2010	1344	385	192	197,585	190,059	170,000	-6%	1,637	96%	\$121	\$116	129
Apr - 2010	1384	368	169	21,017	202,154	166,500	-2%	1,628	95%	\$130	\$124	127
May - 2010	1481	331	181	204,583	198,560	187,000	11%	1,642	97%	\$125	\$121	120
Jun - 2010	1503	372	192	211,880	205,670	189,450	1%	1,661	97%	\$127	\$124	134
Jul - 2010	1509	342	178	193,929	185,576	167,950	-13%	1,545	96%	\$125	\$120	115
Aug - 2010	1488	358	156	209,016	193,202	170,000	1%	1,671	92%	\$125	\$116	131
Sep - 2010	1475	279	185	199,852	191,805	175,000	3%	1,654	96%	\$121	\$116	134
Oct - 2010	1340	257	173	219,114	206,422	172,500	-1%	1,723	94%	\$127	\$120	122
Nov - 2010	1218	201	157	222,631	212,692	167,900	-3%	1,769	96%	\$126	\$120	134
Dec - 2010	1282	194	191	209,755	200,217	178,000	6%	1,722	95%	\$122	\$116	136
YTD:		3715	2,015	207,677	199,049	175,000		1,676	96%	\$124	\$119	130

YTD Sold Dollar Volume \$401,084,845.00

	# REO	Average List Price REO	Average Sales Price REO	Median Sales Price REO	# Seller	Average List Price Seller	Average Sales Price Seller	Median Sales Price Seller	Total # Sold	Total Average List Price	Total Average Sales Price	Total Median Sales Price	% REO
Jan - 2010	53	168,761	154,982	155,000	62	239,948	228,441	206,500	115	\$207,141	\$199,195	184,000	46%
Feb - 2010	52	165,489	161,037	136,000	74	245,164	233,344	200,000	126	\$212,657	\$203,843	180,000	41%
Mar - 2010	86	166,975	163,185	144,000	106	219,391	209,133	194,900	192	\$197,585	\$190,059	170,000	44%
Apr - 2010	70	176,377	168,704	137,000	99	236,634	225,258	185,000	169	\$212,017	\$202,154	166,500	41%
May - 2010	72	171,819	170,024	166,500	108	226,017	217,228	200,000	181	\$204,583	\$198,560	187,000	40%
Jun - 2010	74	171,716	168,230	157,750	118	237,067	229,148	202,000	192	\$211,880	\$205,670	189,450	38%
Jul - 2010	77	148,360	140,652	142,150	101	232,776	224,350	188,500	178	\$193,929	\$185,576	161,939	46%
Aug - 2010	66	159,968	154,031	146,000	90	231,428	220,271	196,000	156	\$209,016	\$193,202	170,000	42%
Sep - 2010	85	155,073	146,317	140,000	100	238,844	230,573	199,000	185	\$199,852	\$191,805	175,000	45%
Oct - 2010	77	159,938	151,785	144,900	96	266,578	250,246	199,000	173	\$219,114	\$206,422	172,500	45%
Nov - 2010	61	177,149	168,560	145,000	90	253,458	242,458	212,000	157	\$222,631	\$212,692	167,900	40%
Dec - 2010	91	172,041	164,158	140,000	100	244,074	233,031	199,950	191	\$209,755	\$200,217	178,000	48%